

JM BUSH A Real Return Fund Retail Investment Product



About JM BUSH A Investment Group

JM BUSH A Investment Group (Pty) Limited is a unique, independent, specialist quantitative investment management; investment banking and advisory services company with subsidiary companies in Lesotho, Namibia, Swaziland, South Africa, Zambia and Zimbabwe.

The Group manages both institutional and retail private clients' funds. With total funds under management approximately equal to **ZAR3.74 billion**, JM BUSH A has a traceable track record in managing funds – since 2001.

About the Product: JM BUSH A Real Return Fund

Introduction

Life presents many challenges and opportunities. Central to all is money– *i.e.*, money required to manage one's life. Two questions arise immediately. First, how can money be saved– *e.g.*, for **education, housing** and **retirement expenses**? Second, how much should be saved?

The JM BUSH A Real Return Fund, an absolute-return unit trust investment product presents a vehicle for saving money in order to meet future financial needs. You choose what you want to save for! The minimum is R100 per month.

Product Description

The JM BUSH A Real Return Fund is an actively managed and low risk savings fund fully invested in liquid assets. This is a long-term investment product suitable for any person, association, trust or legal entity.

Investment Assets

The Fund invests in listed equities, bonds, money-market instruments, derivatives and other allowable securities. Equities' dividend income improves after tax-free returns.

Product Accessibility

No minimum investment period is required. Although not advisable, clients can withdraw their investments at any time at no cost - that's investment banking for you.

Historical Performance

Table below shows historical gross returns for the periods indicated, *which are not guaranteed in the future.*

Period ending 28 February 2013 (annualised)

Period	JM BUSH A Real Return Fund	Inflation+ 4%
1 Year	16.35%	9.47%
3 Years	13.18%	9.14%
5 Years	11.61%	10.31%
Inception	12.78%	10.56%

TOP EQUITY HOLDINGS

MTN Group	2.86%	Billiton	1.50%
Old Mutual	1.76%	Sasol	1.37%
Firstrand	1.54%	Imperial	1.37%

Product Salient Features

▪ Target returns	:Inflation+4% pa
▪ Minimum monthly contribution	:R100
▪ Minimum lump sum deposit	:R1,000
▪ Initial fees	:0.00
▪ Exit charges	:0.00
▪ Management fees (incl. VAT)	:1.25% pa
▪ Total Expense Ratio (TER)	:1.32% pa
▪ Income declaration dates	:30 Jun / 31 Dec
▪ Income payment date	:07 Jul / 07 Jan
▪ Launch Date	:1 Oct 2006
▪ Buying price at launch	:100 cents
▪ NAV (CPU) on 31 July 12	:139.74
▪ Fund Size	:R54.57 million
▪ Classification	:Domestic AA

Investment Objectives

To produce a real return of 4% pa over 3 year rolling terms

Investment Strategy

As a medium risk balanced fund that seeks real return with capital protection, the strategy is to invest in secure, high yield instruments in order to meet investment objectives on a risk-adjusted basis. The portfolio is managed on a core-satellite approach.

Asset Allocation

Discretionary portfolio structured as a medium risk balanced fund. Asset allocation varies from time to time. Current: Cash **13.52%**, Bonds **50.67%**, Equities **35.81%**.

How to invest?

There are 3 ways to invest:

- (1) Direct lump sum deposits,
- (2) Monthly automatic debit order,
- (3) Lump sum deposits and monthly debit orders.

Banking Details – please see application form.

